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**MULTINATIONAL SEMINAR:
SME Financing: Strategy & Organization for Banks**

Luxembourg, 10 March 2017

Dear Partner,

We are pleased to send you herewith the documents related to the fourth edition of the seminar **"SME Financing: Strategy & Organization for Banks"** that will take place in Luxembourg **from 12 to 16 June 2017**.

We should be grateful if you would forward these documents to prospective candidates. The people interested are requested to send back their application form to your institution by May 01, 2017, so that you may forward all the applications to us (attn Mrs Claire Mozet, Programmes Coordinator, claire.mozet@houseoftraining.lu, tel. +352 46 50 16 604) **by May 02, 2017 at the latest.**

In order to be able to continue to offer our multinational seminars in the future and allow our partner countries to keep benefitting from the financial support of the Luxembourg State, **we need to make sure that we get enough applications** from motivated employees from your financial community.

We therefore strongly rely on you to promote our training programme in the best possible way and in the most effective manner.

Do not hesitate to contact us for any further information.

Thank you for your cooperation!

Yours Sincerely,

Claire MOZET
Programme Coordinator



Josée THYES
Senior Programme Manager

Appendices:

- Invitation to the seminar
- Organisation Sheet & Content
- Provisional programme
- Financial conditions
- Application form